

# CBB Workshop: How to Start a Spinoff Company -Some Key Steps and Who Can Help

## December 11, 2015, 1:00-3:30 pm, Davis Centre Room 1302

A series of presentations followed by selected research groups pitching their ideas for commercialization to a panel of expert investors. Registration is required for audience members and research groups who wish to give a pitch.

#### 1:00 pm - Guest Presentations:

"Commercializing UW Research: The Good, The Bad and the Ugly Lessons Learned from Maplesoft"

Benton Leong, Investor; Member, Selection Committee at Golden Triangle Angelnet



"From the Lab to the Field: How Commercialization is All About Scaling"

• <u>Tim Leshuk</u>, PhD Student, Chemical Engineering, University of Waterloo, NSERC Vanier Doctoral Scholar, and co-founder of H2nanO



"The New Breed of Academic Entrepreneurs: Starting a Bio-engineering Business even before Graduating"

Alexa Roeper, UW Undergraduate and CEO, Penta Medical Inc.



"Funding for Commercialization of UW Research"

- Tomas Matulis, Director at National Research Council of Canada (NRC-IRAP)
- Jessie Maggard, Business Development Manager, Ontario Centres of Excellence (OCE)
- <u>Dan Mathers</u>, Investment Director, MaRS Investment Accelerator Fund (IAF), <u>MaRS Discovery District</u>

### 2:00 pm - Make Your Pitch:

Pitch Guidelines Document available online. Deadline for submission Nov 30. See cbb.uwaterloo.ca/events for details.

#### Panel Members:

Murray Gamble, President of <u>The C3 Group</u> (Civil Engineers), Board Member of GTAN, Board of Trustees, University of Waterloo <u>Ken Schultz</u>, Business Development Manager at <u>Ontario Centres of Excellence</u> (OCE) <u>Dan Mathers</u>, Investment Director, <u>MaRS Investment Accelerator Fund</u> (IAF), <u>MaRS Discovery District</u> <u>Marc Gibson</u>, Advisor, Life Science, <u>UW Velocity</u>

Registration is required for this FREE event via EventBrite as seating is limited.





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