

## **Murray D. Martin**

Mr. Chancellor, I present Murray Martin.

Murray Martin is the chairman, president and chief executive officer of Pitney Bowes Inc., a 36,000-person Fortune 500 company that provides integrated mail and document management solutions for organizations worldwide.

Mr. Martin was born and raised in Hawkesville, a small town of about 150 situated just outside Waterloo. He was an undergraduate student in the Faculty of Mathematics before leaving to take up employment at Monroe Systems for Business. He progressed from trainee to president by age 29.

Mr. Martin joined Pitney Bowes in 1987 as president and CEO of Dictaphone Canada and worked his way through the ranks, culminating with his election as president and chief executive officer with responsibility for all Pitney Bowes' lines of business in 2007 and as chairman in 2009. During the course of his career, Mr. Martin has identified and integrated more than 65 acquisitions throughout the world.

At Pitney Bowes, Mr. Martin has paid particular attention to the development and nurturing of the company's scientific and technological capabilities. Under his leadership, Pitney Bowes has produced major technological innovations, resulting in its becoming a recognized leader in the development and application of state-of-the-art worldwide standards in the fields of computer and document imaging, postal technology and information security.

Mr. Martin's desire to apply the best research in information security to the practical challenges of postal payment systems worldwide led to a most productive partnership between Pitney Bowes and researchers at the University of Waterloo. His support was instrumental in establishing the NSERC/Pitney Bowes Industrial Research Chair in Cryptography in 1998, which was the catalyst for the formation of the Centre for Applied Cryptographic Research, of which he is a Distinguished Fellow.

Mr. Chancellor, in recognition of his technological leadership, I request that you confer the degree Doctor of Laws, *honoris causa*, upon Murray Martin.