LEANXCALE

Ultra-Scalable Database & Real-Time Big Data Platform

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CEO & Founder

A Three Decades Problem

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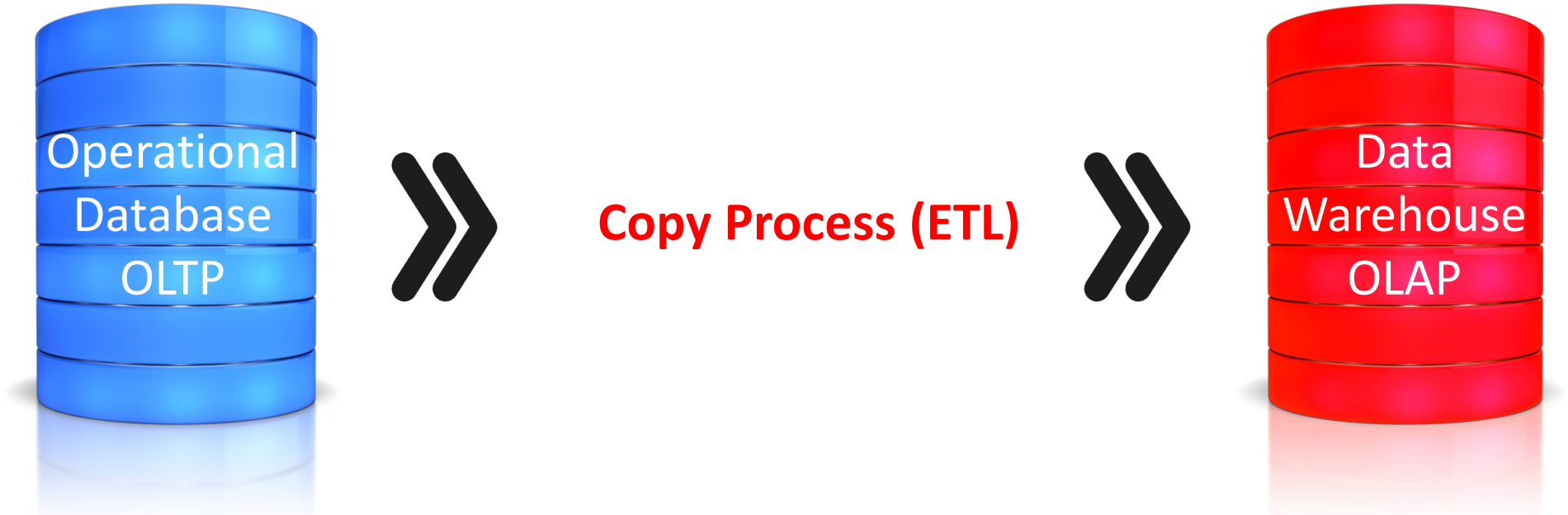
- **Lack of scalability & elasticity causes collapse under overload (i.e., Black Fridays)**
- **Overprovisioning wastes 10x more cost**
- **Analytics on stale data**
- **Database Silos**



Solution

- **Dynamic and Unlimited Scalable Elasticity - no overload**
  - **Real-time Analytics exploiting perishable insights**
  - **Huge budget saving on overprovisioning and ETLs.**

Cutting costs of business analytics by **75%**

How Much Does It Cost to Create a DB?

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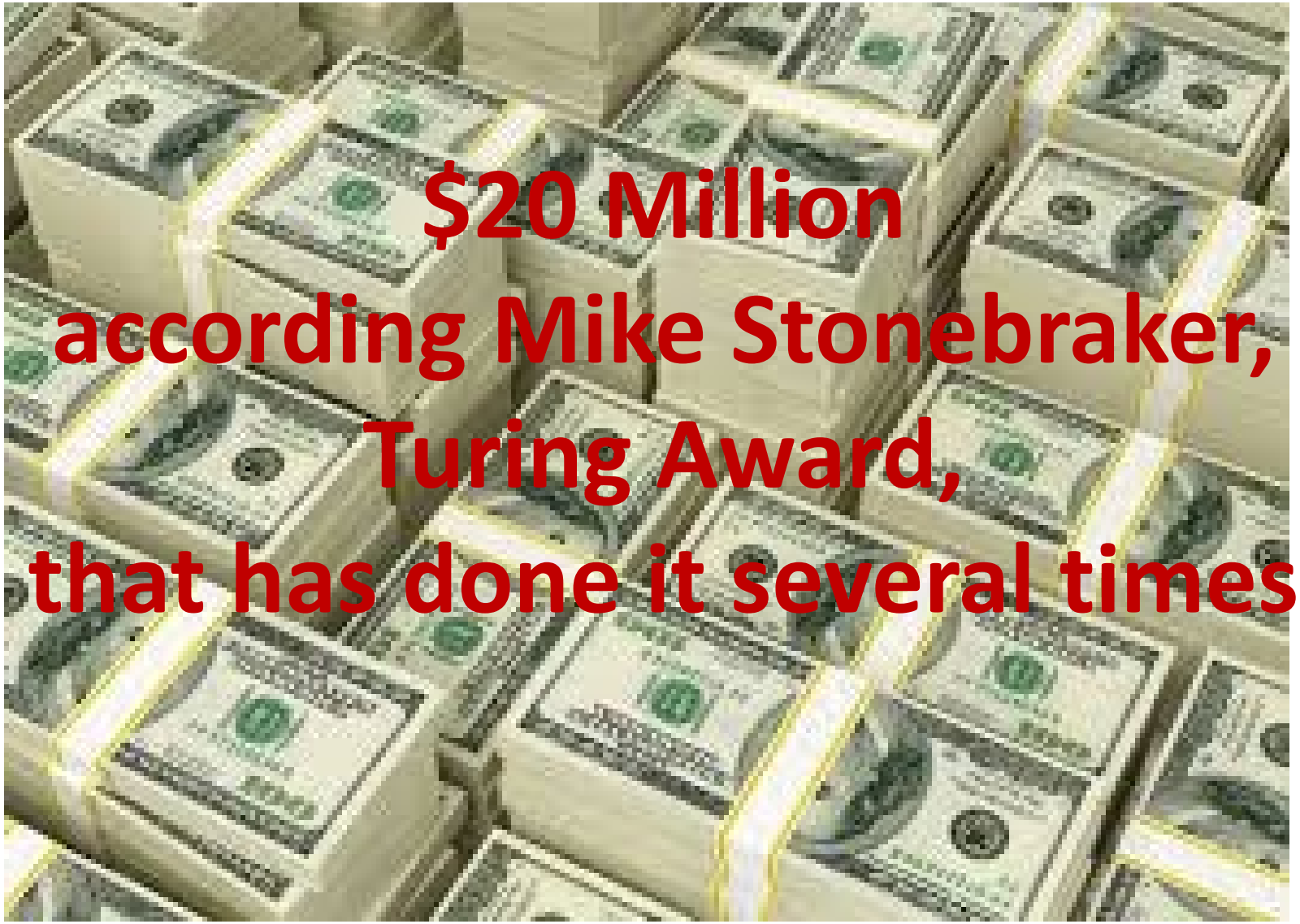

How We Have Achieved it?

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- We did with $5 Million.
- The EU has a great R&D programme (FP7 & H2020) that helped us to do the necessary R&D to create the product.
- How? A unique team
  - Glenn Osaka advisor of Peter Thiel at Confinity and PayPal.
  - F. Ballesteros making operating systems with the creators of Unix, and architect of our storage engine.
  - J. Mahíllo serial entrepreneur (2 startups) bootstrapping the business with us.
  - A. Arjunpaa with 10 years experience bootstrapping sales of startups in APAC.
  - P. Martinez experience in creating 24x7 enterprise support teams, teams of 50+ engineers.
  - Patrick Valduriez top researcher of distributed databases and co-author of the bestseller book in the topic.
  - E. Crego, 20 years experience as investor manager & CFO at big companies & startups.
  - 18 people today

Where we are?

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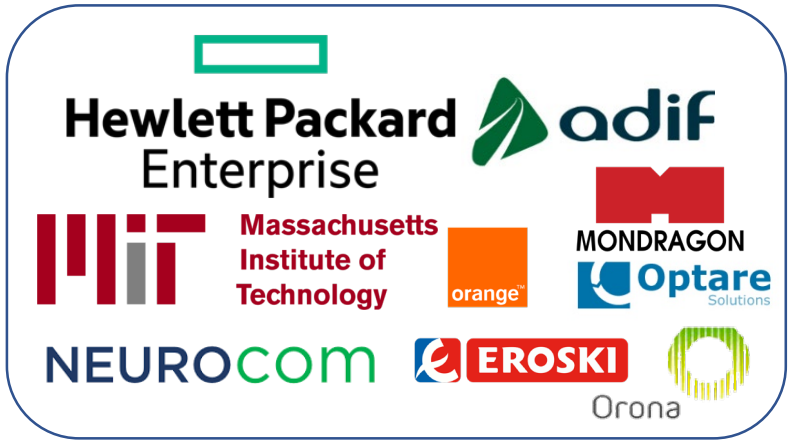
Customers

Pipeline Banking & Payments

Pipeline Insurance, Insurtech & Fintech

Pipeline Traveltech & Adtech



Pipeline Telco, IoT, Smart-*, etc.

Partners

Where do we go?

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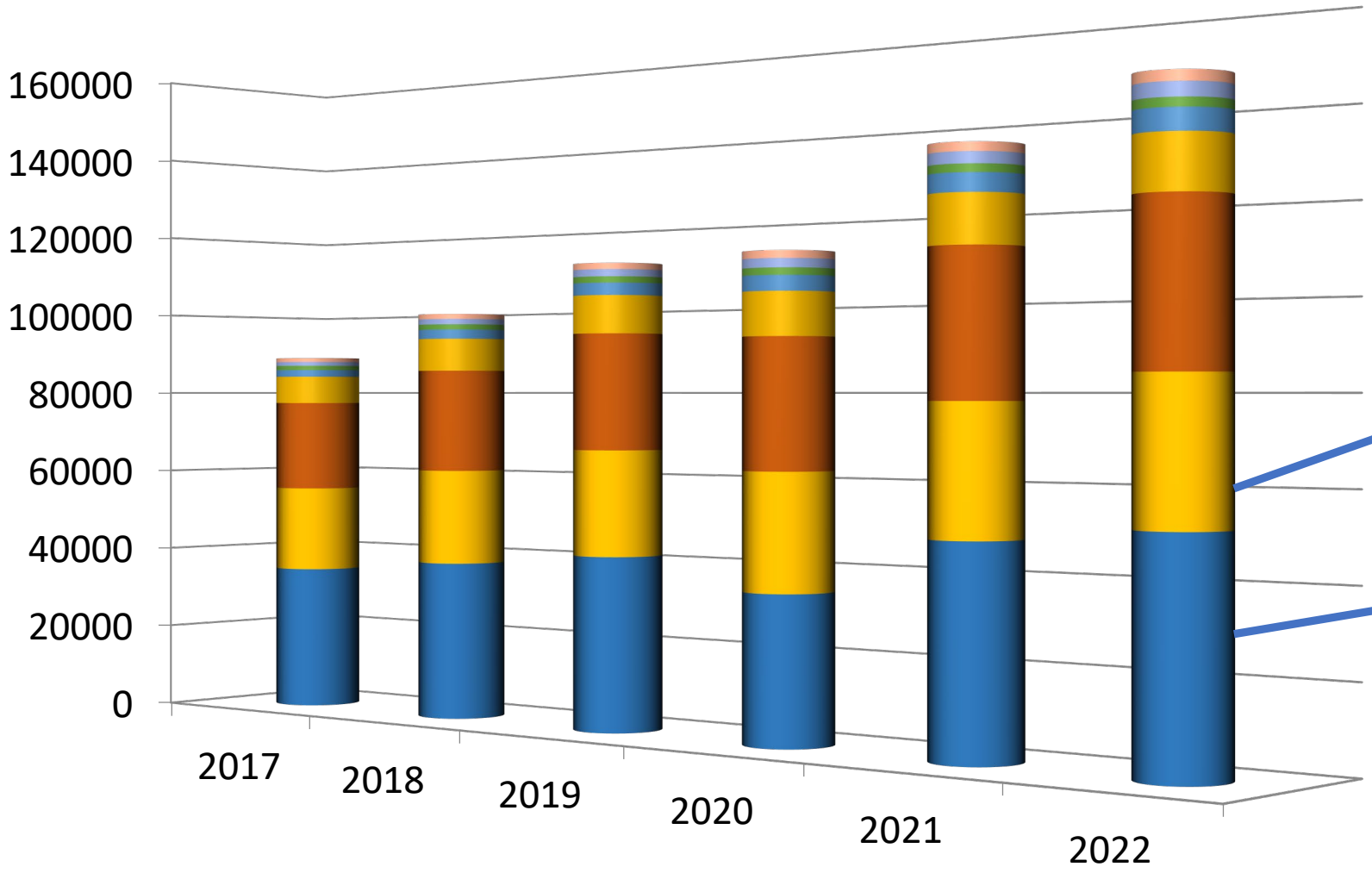
Market opportunity



CAGR DBaaS 48%
CAGR NewSQL 33%

Analytical DBs **€28B**
CAGR **10%**

Operational DBs **€54B**
CAGR **13%**

451 Research®

Source: Total Data Market Study
Total Revenue by Segment

Focus: Escaping Slowness Enterprises

- New technological verticals
  - Traveltech.
  - AdTech.
  - Online gaming.
  - IoT.
  - Smart-*.
  - eCommerce.
  - Industry 4.0.

- Scaleups & startups
  - Innovators in nature.
  - Need to grow fast.
  - The risk is not being competitive.

Focus: Close & Blooming Economies

Acknowledgements

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