# Remote controlled: The impacts of disruptive technologies in the Ontario agriculture sector

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### **Context**

#### Robots invading farms as part of revolution of agriculture industry

Ag stakeholders talk keeping up with new innovations in streamlining farm production



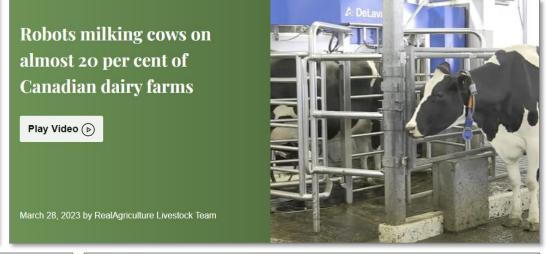
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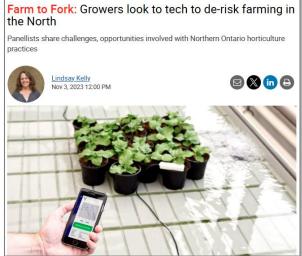




Farmers embracing technology, sustainable practices and direct-to-consumer sales

Posted on 19 May 2022 in News















Government of Canada invests in adoption of precision agriculture technology for local Verner farm

From: Agriculture and Agri-Food Canada

#### News release

August 16, 2023 - Verner, Ontario - Agriculture and Agri-Food Canada

Ontario Tech's entrepreneurship ecosystem helps secure \$1 million grant to investigate winter season food production in Canada

BRILLIANT CATALYST AT ONTARIO TECH CONNECTS LOCAL BUSINESS STARTUPS WITH RESEARCH EXPERTISE TO PRODUCE INNOVATIVE, REAL-LIFE SOLUTIONS

October 24, 2023



## **Project Overview**

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1 What is the nature and extent of disruptive technologies in the Ontario agri-food context?

How are these disruptive technologies reshaping the sector?

What is driving adoption of these disruptive technologies?

What are the impacts on rural regions and responses by stakeholder organizations?

## **Mixed Methods Approach**

#### Knowledge Synthesis

Exploring historical shifts, current trends, and a discussion of the drivers, barriers, and impacts of technology adoption on farms and stakeholders in rural communities

#### Novel Dataset

Creation of a novel dataset of **247**Canadian agricultural technology organizations to explore the national AgTech landscape

#### Interviews

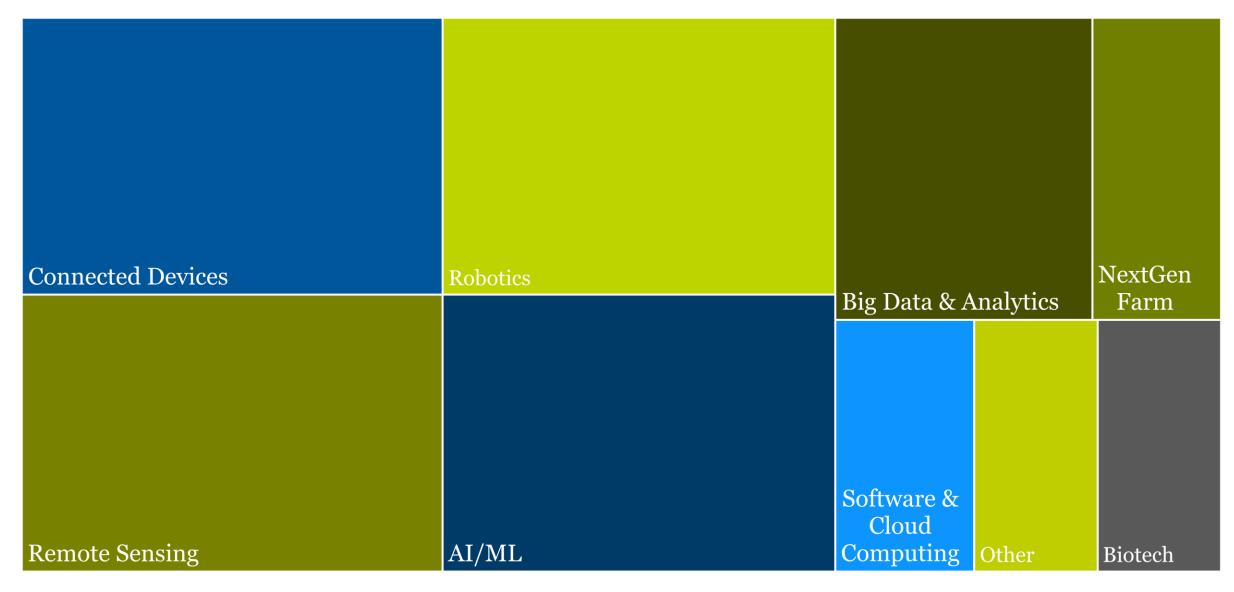
Qualitative research consisting of 48 key informant interviews with 52 key informants including agricultural industry experts, agricultural-related technology companies, and agricultural business experts

#### Case Studies

Series of **AgTech case studies**exploring specific
technologies and
their potential
impacts on rural
development

# TECHNOLOGY ADOPTION

# Top Technologies – Adopted Last 5 Years



# **Drivers of Technology Adoption**

<b>Economic Drivers</b>		Labour Drivers		Plant Drivers		
Increase efficiences	Reduce input costs	Labour challer	nges	Optimize plant & soil health	Address weed, disease & pest resistance	
				Other		
	Reduce fuel & energy costs					
Increase production	Compete more effectively	Improve quality of farm work	Improve quality of life for farmers	Environmental sustainability	Respond to regulato require	

# **Barriers to Technology Adoption**

Technology			Costs	Trust		Skills
Adaptation for farm u	ıse Usability					
						New tech skills
Cybersecurity & data privacy				Skepticism	Risk & uncertain	
concerns		Technolo mismatch	Upfront infestment costs	Previous negative experience		Limited tech support
Limited time to test or setup	Interoperabi	Data sharing	Access to financing	Infrastructure	contraints	Demand Canadian market size

# IMPACTS

# **Impacts on Rural Development**

- New employment opportunities
- New skills
- Labour shifts & labour savings

Employment, Skills, & Training

#### Business Development

- Altering purchase models
- New opportunities for services & other businesses
- New markets

- Spending shifts
- Attracting people back to farming
- Infrastructure needs
- Ag-specific policies & regulations

Regional Development

# **Impacts: Employment, Skills & Training**

"Instead of looking at replacing labour, which we have not been able to do, and none of the robots have been able to do, honestly. What they have been able to do is make one person more efficient." (Ag-Related Tech Company 2)

"You're going to need more on-site, you know, somebody with background in like IT computers, electronics." (Ag Industry Expert 4)

"You need universities or colleges to be teaching these skills to the next wave of workers that are going to have [...] to be able to maintain this equipment." (Ag Expert 4)

# **Impacts: Business Development**

"We have purchased the robots ourselves. We've taken that risk. And I found customers to rent them and then if they rent them, then, you know, we kind of get our money back over time." (Ag-Related Tech Company 1)

"[...] we're seeing a growth in independent agronomists. So, yeah, less folks working directly with a particular provider of service, whether that's, you know, a crop input supplier or whether that's, you know, a major precision ag company, a lot more independent folks." (Ag Industry Expert 2)

# **Impacts: Regional Development**

"[...] If anything, they've [technologies] hurt the regions because there's much less dollars spent locally from farms than there ever used to be." (Ag Industry Expert 12)

"[Students] come back with a whole different view that agriculture doesn't have to be dirty and [...] it doesn't have to be toiling in the sun. It can be fun." (Ag-Related Tech Company 2)

"The infrastructure isn't really helping [the] expansion of many businesses down here at the moment. There's no electricity and there's no water..." (Ag Industry Expert 14)

# RESPONSES

## Responses to Rural Development Impacts

- Bioenterprise
- <u>Homegrown Innovation Challenge</u>
- <u>Vineland Research & Innovation</u> <u>Center</u>

Private Sector

Governments

- The AgriInnovate Program
- AgRobotics Working Group

- Ontario Agri-Food Innovation Alliance
- Smart Farms Network
- Palette Skills
- Greenhouse Technician Program

Postsecondary Institutions Industry Associations

- <u>Canadian Food Innovation</u> Network
- Careers in Ag

# **AgRobotics Working Group**

Advancing introduction of innovative agriculture and food robotics and automation systems to improve farm productivity and the quality of our food

#### Member Network

- Producers
- Processors
- Manufactures
- Government
- Academia



















#### Research Trials

- Performance testing
- ROI assessments
- Viability evaluations



# Mentorship & Commercialization

- Commercialization support
- Investment preparation
- Business plan development
- HR & exec coaching



#### Knowledge Translation & Events

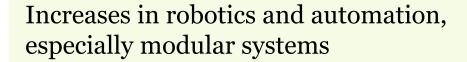
- Demonstrations
- Farm shows
- Conferences



# FUTURE CONSIDERATIONS

# Future Considerations for Tech & Rural Development

#### Ag Technologies



Growing emphasis on AI/computer vision paired with robotics, cloud computing, and IoT

Increased interest in machine learning and predictive analytics



#### Rural Development Impacts

New tech adoption will lead to a transition from low-skilled work to higher-skilled work

Labour and sustainability considerations will drive tech adoption

Opportunities for improving environmental impact and sustainability, competitiveness, and lifestyle/welfare of farmers

# Thank you

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