

# CURRICULUM VITAE

## Elshan Alekberov, PhD

■ [eaalekber@uwaterloo.ca](mailto:eaalekber@uwaterloo.ca) ■ +1-226-220-8564 ■

### Education

- ◆ **Johns Hopkins University** School of Advanced International Studies (SAIS)
  - **Master of Arts (MA)** in International Relations Jan. 1994 – May 1995 Washington, DC
- ◆ **Plekhanov University of Economics** Aug. 1985 – July 1992 Moscow, Russia
  - **Doctorate – 1992 and BA in Economics – 1988**

### Professional Profile

- ▶ Experienced business manager, with proven track record of achievements;
- ▶ Seasoned business and political analyst providing tailored counseling to the numerous industries;
- ▶ In-depth understanding of the business issues and government policies;
- ▶ Ability to act as an effective liaison between the business, government and other stakeholders;
- ▶ Superb knowledge of Eurasia and the Middle East, especially in business development;
- ▶ Detail-oriented manager with outstanding project management and organizational skills;
- ▶ Exceptional ability to devise and implement strategic development plans for business clients;
- ▶ Demonstrated ability to present professional concepts and information in a clear and concise fashion;
- ▶ Proven capacity to handle multiple projects and deadlines simultaneously;
- ▶ Very strong interpersonal skills and ability to work collaboratively in a diverse environment;
- ▶ Excellent written and oral communication skills in English, Russian and Turkish;
- ▶ Founder and initial manager of overseas country offices of two major US firms;
- ▶ Extensive experience in academic, technical and corporate writing and editing;
- ▶ Demonstrated ability to interact professionally on technical and political issues with government officials, industry representatives, and professional associations.

### Professional Experience

- **Business Manager**, Math, Business and Accounting Programs,  
Faculty of Mathematics, U. of Waterloo January 2016 – Present Waterloo, ON
- **Transnational Analytics LLC – Director** June 2012 – Dec. 2015 Washington, DC

**Responsibilities:** As Transnational Analytics Director, participate in senior client team to assess sustainable energy technology applied by client and identify investors and partners for investment; participate in teams to develop economic and financial profile for investment and operating projects. Examples of project clients include Jacobs Inc, Blue Fire Inc, Access Eurasia LLC, and National Center for Sustainable Development.

□ **Independent Consultant** **May 2009 – June 2012** **Washington, DC**

**Responsibilities:** Provide political, commercial and risk analyses to corporate clients. Analyze, design and implement effective and winning strategies; identify, analyze and remedy existing challenges; design and develop strategies to resolve outstanding issues and preempt potential problems in government and public relations matters and communications.

□ **Stonebridge International LLC – Business Manager, Moscow Office** **Jan. 2005 – April 2009** **Moscow, Russia**

**Responsibilities:** Client representation & business development; broad range of issues; ran regional office, which covered the Caspian Basin and Central Asia; facilitated and organized meetings with top level government officials; participated in commercial negotiations; wrote regular reports on current developments and tailored reports for specific clients.

□ **Key Energy Services, Inc. – Business Development Manager, Eurasia** **Dec. 2003 – Dec. 2004** **Moscow, Russia**

**Responsibilities:** Representative and business development manager with the goal of entering Russian energy industry. Successfully completed the mission.

- Established local office in Russia, with extended responsibility for Central Asia and the Caspian region;
- Attracted major business clients for company's services;
- Set up meetings with appropriate senior government officials and business leaders for CEO's visit;
- Prepared and successfully executed company's business plan within the budget and on time;
- Evaluated strategic business plan and project progress and offered recommendations for further steps.

□ **LPI Consulting, Inc. – Associate; principal; and vice president** **Aug. 1996 – Nov. 2003** **Washington, DC**

**Responsibilities:** Provided clients with in-depth country and risk analyses; participated in business negotiations on clients' behalf; Conducted due diligence & market intelligence assessments on behalf of clients; analyzed policy developments within the US Administration & Congress towards target countries. Clients included: Major US and foreign corporations, hedge funds & banks.

□ **Johns Hopkins University, Foreign Policy Institute** **May 1994- July 1996** **Washington, DC**  
Researcher

□ **US Department of State – Contract Interpreter/Translator, Russian** **March 1999 – Feb. 2010** **Washington, DC**

**Assignments included:** Conference & seminar level interpreting -- government to government high level negotiations; International Visitors Program (IVP); anti terrorism assistance program (ATAP); escort interpreting, and extensive traveling throughout the United States; translating both technical and non-technical materials.

□ **Plekhanov University of Economics** **Feb. 1989 – July 1992** **Moscow, Russia**  
Lecturer

#### ADDITIONAL INFORMATION

- **Languages:** Russian, Turkish.
- **Publications:** Published numerous articles in leading US newspapers and magazines and wrote regular private reports on political, economic and energy developments in Eurasia and the Middle East. Full list of publications and private reports, as well as writing samples, is available upon request.
- **References:** Professional and personal references are available upon request.
- **Citizenship:** Canadian; American.
- **Marital Status:** Married.