



# **BUDGET TOWN HALL**

NOVEMBER 18, 2024

### AGENDA





**Vivek Goel** President and Vice-Chancellor

**Jim Rush** Vice-President Academic and Provost

**Jacinda Reitsma** Vice-President Administration & Finance



Q&A

Note: this session is being recorded and will be shared online



### **PRESSURES ON THE PSE SECTOR**



Ford not willing to raise post-secondary tuition in Ontario despite schools reporting financial struggles

Government-commissioned panel has recommended province unfreeze tuition, raise student aid

Liam Casey and Allison Jones - The Canadian Press -Posted: Jan 31, 2024 12:41 PM EST | Last Updated: January 31



Premier Doug Ford said the provincial government will work with colleges and universities to 'support them in any way we can.' (Evan Mitsui/CBC)



#### Ottawa's foreign student crackdown will cost colleges billions, Ontario budget reveals

It will lead to more than \$3 billion in lost revenue for Ontario's colleges over the next three years.

©Updated March 26, 2024 at 8:40 p.m. | March 26, 2024 | 👌 3 min read 🔲 🖆 😥



- Frozen domestic tuition
- Restricted funding from SMA
- Fewer international students
- Rising regulatory requirements
- Rising operational costs (inflationary pressures, salary and benefit costs)



# At the University of Waterloo, we...



#### Think Differently

unconventional | bold | innovative

Great ideas are born when we **challenge the status quo** and ask **bold questions** and **embrace risks** 

#### **Act with Purpose**

positive impact | responsible | we get things done

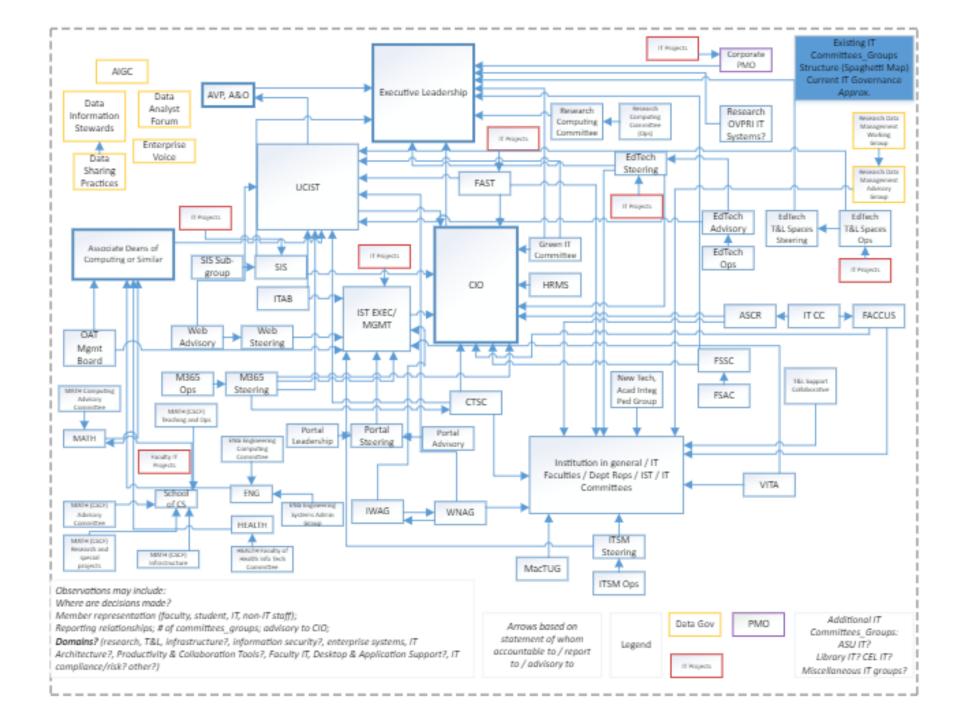
We **make a positive impact** in the Waterloo community and around the world

#### **Work Together**

collaborative | community | "one Waterloo"

We are at our best when we **work together** – which results in fresh thinking, inspiration, and innovative breakthroughs





## **Overview - University Funds**

University revenues and expenses are segregated and **managed** in separate funds based on their source and purpose

**Total** annual revenue and expenses of the University include activities in the following funds:

**Operating** (tuition, provincial operating grant, and other revenue, related expenses for general operations)

**Research** (external funds received restricted for specific research, related expenses)

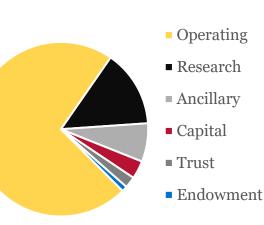
**Capital** (costs of significant construction projects and related funding, including funding transferred from operating)

Trust (external funds received restricted for specific purposes, related expenses)

**Endowment** (external funds received restricted for specific purposes and held in perpetuity, with investment income to fund related expenses)

Ancillary enterprises (revenues cover expenses including capital renewal)





### **Operating Fund One-Time Resources**

Also referred to as reserve funds, carryforward funds, or internally-restricted net assets

Accumulated over time through intentional saving designated to manage capital projects, strategic projects, operational commitments, and risk and transition

Total available (April 30, 2024): \$607 million

Approximately 60% of these funds are being managed by the Vice-President, Academic and Provost (Provost) and President

Approximately 35% of these funds are being managed by the Faculties, with the Provost approving the Faculty plans

Approximately 5% of these funds are being managed by the other VP's, with the Provost approving the VP plans



## **Operating Fund One-Time Resources** (in millions)

#### Total available (April 30, 2024): \$607 million

Managed by Provost and President	<b>\$M</b>
<u>Risk and Transition Funds</u> These funds are available to cover one-time deficits and one-time costs related to returning to a balanced budget	\$ 146
<u>Capital Commitments</u> All central commitments to major building construction and deferred maintenance are included in these one-time funds set aside	\$ 115
<u>Strategic priorities</u> These one-time funds can be reallocated to risk and transition funds as required, or used for strategic priorities	\$ 74
<u>Committed benefits</u> These funds have been committed to pensions	\$ 30
Total	\$365 million

#### Managed by Faculties



Major Capital Projects
Research Support
Risk and transition
Commitments and Projects

One-time funds managed by Faculties will be applied first to Faculty capital commitments for major building construction and research support funds; Faculty plans for one-time funds are revisited annually and subject to annual approval.



### BUDGET

2024/2025 Operating Budget as <u>at</u> April 2024 (Approved by Board of Governors)	in millions
Unmitigated deficit	(\$ 74.5)
Ongoing budget reductions included in operating budget	42.5
Deficit (to be addressed, if necessary, through use of one-time resources on hand)	(\$32.0)

2024/2025 Operating Budget Fall Developments as at October 2024	in millions
Deficit in 2024/2025 operating budget Estimated financial impact relating to:	(\$32.0)
Increased tuition income - enrolments	9.0

Increased salary and benefits expenses - compensation agreements (2.0)

Current estimate: Deficit (to be addressed through use of one-time (\$ 25.0) resources on hand)



### Multi-year Operating Budget Scenario (in millions)

\$1,000 **Total Operating Expense Budget:** \$975 76% Salary and Benefits 24% Non-salary expenses (including student \$950 support, utilities, enterprise software, deferred Significant work to achieve a maintenance and other non-salary expenses) balanced operating budget to occur in fiscal year 2025/2026 and \$925 continue into the following years. \$900 \$875 \$850 FY 26/27 FY 21/22 FY 22/23 FY 23/24 FY 24/25 FY 25/26 FY 27/28 Scenario **Scenario Scenario Revenue Budget Scenario** 

--•Expense Budget Reduction Scenario



# **COST-SAVINGS, EFFICIENCIES AND IDEAS**

### REVIEWS UNDERWAY OR COMPLETE

Office of the Vice-President, Research and International

Office of Graduate Studies and Postdoctoral Affairs

Office of the Associate Vice-President, Academic

**Plant Operations** 

**GOALS:** recommendations on existing organizational structures and the alignment of work, staffing, processes, and practices

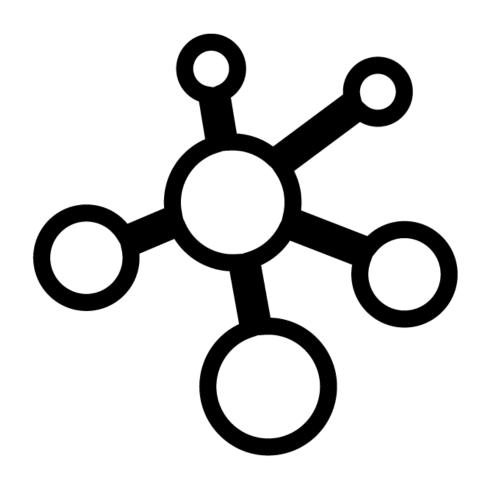




Information Technology

Finance

**Communications and Marketing** 



**GOALS:** recommendations on existing organizational structures and the alignment of work, staffing, processes, and practices



### **YOUR IDEAS**

#### IMPROVE OPERATIONAL EFFICIENCY

- Keep work in-house instead of hiring contractors
- Streamline processes and merge tools to save on licensing fees and warranties
- Review IT services to eliminate duplication
- Establish a centralized inventory system for interdepartmental resource sharing
- Reduce travel or optimize it by coordinating multiple stops/visits in one trip

#### **REVENUE GENERATION**

- Real estate opportunities (selling or leasing buildings)
- Increasing opportunities for online education
- Revitalizing or condensing courses to target graduates, practitioners, or a continuing education audience for certifications
- Corporate sponsorships for classroom renovations

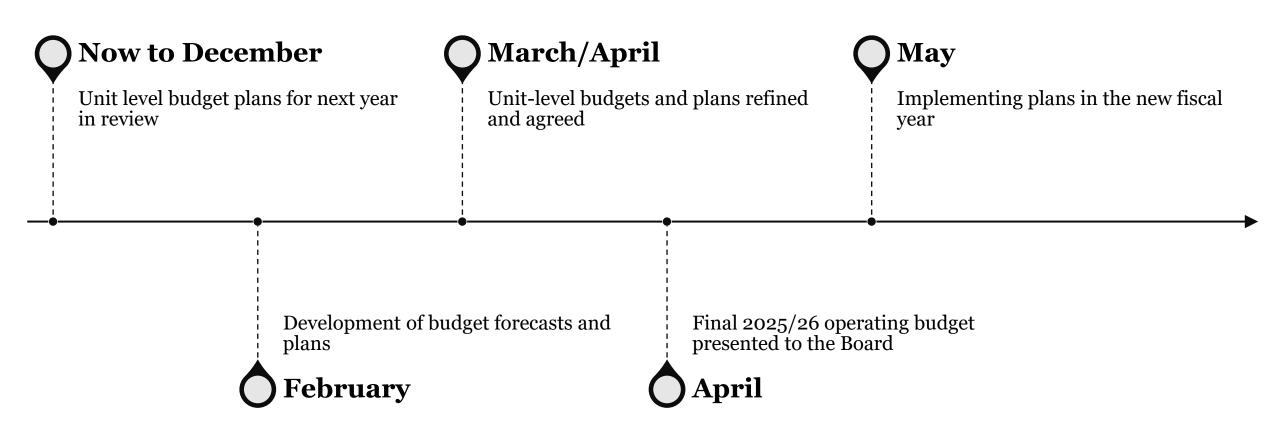
#### FLEXIBLE WORK OPTIONS

- An optional four-day work week for those willing to reduce their salaries
- Voluntary unpaid time off in the summer

#### Submit your ideas to <u>budget@uwaterloo.ca</u>



### **NEXT STEPS**





### UNIVERSITY OF WATERLOO

