

DEREK J. KOEHLER  
CURRICULUM VITAE

Department of Psychology  
University of Waterloo  
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## EDUCATION

1988 University of Wisconsin–Madison, B.S. (with Honors) in Psychology  
1993 Stanford University, Ph.D. in Psychology

## PROFESSIONAL POSITIONS

2007- Professor of Psychology, University of Waterloo  
2007-2011 Professor of Accounting and Finance (cross appointment), University of Waterloo  
2000-2007 Associate Professor of Psychology, University of Waterloo  
2001-2002 Visiting Scholar, Stanford Business School  
1995-2000 Assistant Professor of Psychology, University of Waterloo  
1994-1995 Research fellow, University College London  
1993-1994 Postdoctoral visitor, MRC Applied Psychology Unit, Cambridge

## AWARDS AND GRANTS

Fellow, Association for Psychological Science (2010)  
Fellow, American Psychological Association (2006)  
Natural Sciences and Engineering Research Council of Canada, Discovery Grant (2010-2015), total \$175,000  
Natural Sciences and Engineering Research Council of Canada, Discovery Grant (2004-2009), total \$110,000  
Ontario Premier's Research Excellence Award (2003-2008), total \$150,000  
Social Sciences and Humanities Research Council of Canada, Research Grant (2002-2005), total \$91,146  
Natural Sciences and Engineering Research Council of Canada, Discovery Grant (2000-2004), total \$80,000  
Natural Sciences and Engineering Research Council of Canada, Operating Grant (1996-2000), total \$68,080

## ACADEMIC SERVICE

Affiliate, ideas42 (2011-present)  
Supervisory Committee (Chair), *Judgment and Decision Making* (journal; 2007-present)  
Consulting Editor, *Judgment and Decision Making* (2007-present)  
Editorial Board Member, *Journal of Behavioral Decision Making* (1997-present)  
Publications Committee (Chair), Society for Judgment and Decision Making (2007-2013)  
Associate Editor, *Psychological Science* (2009-2010)  
Editorial Board Member, *Journal of Experimental Psychology: Learning, Memory, and Cognition* (2006-2008)  
Executive Board (Conference Coordinator), Society for Judgment and Decision Making (2005-2006)

Associate Editor, *Journal of Experimental Psychology: Learning, Memory, and Cognition* (2002-2006)

### **UNIVERSITY / DEPARTMENT SERVICE**

Psychology Salary, Tenure, and Promotion Committee, University of Waterloo (2005-06; 2011-2013; 2015)

Psychology Annual Performance Review Committee, University of Waterloo (2014)

Faculty Tenure and Promotion Committee Member, Applied Health Studies, UW (2012-2013)

Founding Member and Organizer, UW Centre for Behavioural Decision Research (2011-present)

Chair Search Committee Member, UW Department of Economics (2010)

Psychology Executive Committee, University of Waterloo (2000-01; 2002-04; 2007-08; 2009-10)

Associate Chair Graduate Affairs, UW Department of Psychology (2006-2007; 2008-09)

Cognition Area Head, UW Department of Psychology (2002-2006)

Psychology Salary, Tenure, and Promotion Committee, University of Waterloo (2005-06)

Founder (2003) and Coordinator (2003-2007), Waterloo Decision Research

Deputy Chair of UW Psychology and Chair of Department Space Committee (2000-2001)

Human Research Ethics Board, University of Waterloo (1997-2000)

Ontario Graduate Scholarship Selection Panel (1997-1999)

### **EDITED BOOK**

Koehler, D. J., & Harvey, N. (2004). *Blackwell Handbook of Judgment and Decision Making*. Oxford, UK: Blackwell.

### **JOURNAL ARTICLES**

Koehler, D. J. (in press; accepted November 13, 2015). Can journalistic "false balance" distort public perception of consensus in expert opinion? *Journal of Experimental Psychology: Applied*.

Pennycook, G., Fugelsang, J. A., & Koehler, D. J. (in press; accepted August 14, 2015). Everyday consequences of analytic thinking. *Current Directions in Psychological Science*.

Pennycook, G., Cheyne, J. A., Barr, N., Koehler, D. J., & Fugelsang, J. A. (2015). On the reception and detection of pseudo-profound bullshit. *Judgment and Decision Making*, *10*, 549-563.

Pennycook, G., Cheyne, J. A., Koehler, D. J., & Fugelsang, J. A. (2015). Is the cognitive reflection test a measure of both reflection and intuition? *Behavior Research Methods*, published online ahead of print.

Pennycook, G., Fugelsang, J. A., & Koehler, D. J. (2015). What makes us think? A three-stage dual-process model of analytic engagement. *Cognitive Psychology*, *80*, 34-72.

Koehler, D. J., Langstaff, J., & Liu, W. (2015). A simulated financial savings task for studying consumption and retirement decision making. *Journal of Economic Psychology*, *46*, 89-97.

Peetz, J., Buehler, R., Koehler, D. J. & Moher, E. (2015). Bigger not better: Unpacking future expenses inflates spending predictions. *Basic and Applied Social Psychology*, *37*, 19-30.

- Pennycook, G., Cheyne, J. A., Barr, N., Koehler, D. J., & Fugelsang, J. A. (2014). The role of analytic thinking in moral judgements and values. *Thinking & Reasoning, 20*, 188-214.
- Poon, C. S. K., Koehler, D. J., & Buehler, R. (2014). On the psychology of self-prediction: Consideration of situational barriers to intended actions. *Judgment and Decision Making, 9*, 207-225.
- Pennycook, G., Cheyne, J. A., Barr, N., Koehler, D. J., & Fugelsang, J. A. (2014). Cognitive style and religiosity: The role of conflict detection. *Memory & Cognition, 42*, 1-10.
- Pennycook, G., Cheyne, J. A., Koehler, D. J., & Fugelsang, J. A. (2013). Belief bias during reasoning among religious believers and skeptics. *Psychonomic Bulletin and Review, 20*, 806-811.
- Newell, B.R., Koehler, D.J., James, G., Rakow, T., & van Ravenzwaaij, D. (2013). Probability matching in risky choice: The interplay of feedback and strategy availability. *Memory & Cognition, 41*, 329-338.
- Pennycook, G., Fugelsang, J. A., & Koehler, D. J. (2012). Are we good at detecting conflict during reasoning? *Cognition, 124*, 101-106.
- Pennycook, G., Cheyne, J. A., Seli, P., Koehler, D. J., & Fugelsang, J. A. (2012). Analytic cognitive style predicts religious and paranormal belief. *Cognition, 123*, 335-346.
- Brenner, L. A., Griffin, D. W., & Koehler, D. J. (2012). A case-based model of probability and pricing judgments: Biases in buying and selling uncertainty. *Management Science, 58*, 159-178.
- James, G., & Koehler, D. J. (2011). Banking on a bad bet: Probability matching in risky choice is linked to expectation generation. *Psychological Science, 22*, 707-711.
- Koehler, D. J., White, R. J., & John, L. K. (2011). Good intentions, optimistic self-predictions, and missed opportunities. *Social Psychological and Personality Science, 2*, 90-96.
- Koehler, D. J., & James, G. (2010). Probability matching and strategy availability. *Memory & Cognition, 38*, 667-676.
- Moher, E., & Koehler, D. J. (2010). Bracketing effects on risk tolerance: Generalizability and underlying mechanisms. *Judgment and Decision Making, 5*, 339-346.
- Koehler, D. J., & James, G. (2009). Probability matching in choice under uncertainty: Intuition versus deliberation. *Cognition, 113*, 123-127.
- Poon, C. S. K., & Koehler, D. J. (2008). Person theories: Their temporal stability and relation to intertrait inferences. *Personality and Social Psychology Bulletin, 34*, 965-977.
- Åstebro, T., & Koehler, D. J. (2007). Calibration accuracy of a judgmental process that predicts the commercial success of new product ideas. *Journal of Behavioral Decision Making, 20*, 381-403.
- White, C. M., & Koehler, D. J. (2007). Choice strategies in multiple-cue probability learning. *Journal of Experimental Psychology: Learning, Memory, and Cognition, 33*, 757-768.
- Koehler, D. J., & Poon, C. S. K. (2006). Self-predictions overweight strength of current intentions. *Journal of Experimental Social Psychology, 42*, 517-524.
- Koehler, D. J., & Beaugard, A. (2006). Illusion of confirmation from exposure to another's hypothesis. *Journal of Behavioral Decision Making, 19*, 61-78.
- Poon, C. S. K., & Koehler, D. J. (2006). Lay personality knowledge and dispositionist thinking: A knowledge-activation framework. *Journal of Experimental Social Psychology, 42*, 177-191.

- Brenner, L., Griffin, D., & Koehler, D. J. (2005). Modeling patterns of probability calibration with Random Support Theory: Diagnosing case-based judgment. *Organizational Behavior and Human Decision Processes*, 97, 64-81.
- LaBella, C., & Koehler, D. J. (2004). Dilution and confirmation of probability judgments based on nondiagnostic evidence. *Memory & Cognition*, 32, 1076-1089.
- White, C. M., & Koehler, D. J. (2004). Missing information in multiple-cue probability learning. *Memory & Cognition*, 32, 1007-1018.
- Koehler, D. J., White, C. M., & Grondin, R. (2003). An evidential support accumulation model of subjective probability. *Cognitive Psychology*, 46, 152-197.
- King, R. N., & Koehler, D. J. (2000). Illusory correlations in graphological inference. *Journal of Experimental Psychology: Applied*, 6, 336-348.
- Newby-Clark, I. R., Ross, M., Buehler, R., Koehler, D. J., & Griffin, D. (2000). People focus on optimistic and ignore pessimistic scenarios while predicting their task completion times. *Journal of Experimental Psychology: Applied*, 6, 171-182.
- Koehler, D. J. (2000). Probability judgment in three-category classification learning. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, 26, 28-52.
- Brenner, L. A., & Koehler, D. J. (1999). Subjective probability of disjunctive hypotheses: Local-weight models for decomposition of evidential support. *Cognitive Psychology*, 38, 16-47.
- Koehler, D. J., Brenner, L. A., & Tversky, A. (1997). The enhancement effect in probability judgment. *Journal of Behavioral Decision Making*, 10, 293-313.
- Harvey, N., Koehler, D. J., & Ayton, P. (1997). Judgments of decision effectiveness: Actor-observer differences in overconfidence. *Organizational Behavior and Human Decision Processes*, 70, 267-282.
- Koehler, D. J., & Harvey, N. (1997). Confidence judgments by actors and observers. *Journal of Behavioral Decision Making*, 10, 221-242.
- Koehler, D. J., Brenner, L. A., Liberman, V., & Tversky, A. (1996). Confidence and accuracy in trait inference: Judgment by similarity. *Acta Psychologica*, 92, 33-57.
- Koehler, D. J. (1996). A strength model of probability judgments for tournaments. *Organizational Behavior and Human Decision Processes*, 66, 16-21.
- Brenner, L. A., Koehler, D. J., Liberman, V., & Tversky, A. (1996). Overconfidence in probability and frequency judgments: A critical examination. *Organizational Behavior and Human Decision Processes*, 65, 212-219.
- Brenner, L. A., Koehler, D. J., & Tversky, A. (1996). On the evaluation of one-sided evidence. *Journal of Behavioral Decision Making*, 9, 59-70.
- Redelmeier, D., Koehler, D. J., Liberman, V., & Tversky, A. (1995). Probability judgment in medicine: Discounting unspecified alternatives. *Medical Decision Making*, 15, 227-230.
- Tversky, A., & Koehler, D. J. (1994). Support theory: A nonextensional representation of subjective probability. *Psychological Review*, 101, 547-567.  
[Reprinted in 1995 in J. M. Bernardo, J. O. Berger, A. P. Dawid, & A. F. M. Smith (Eds.), *Bayesian Statistics 5*. Oxford University Press; reprinted in 2002 in T. Gilovich, D. Griffin, and D. Kahneman (Eds.), *Heuristics and Biases: The Psychology of Intuitive Judgment*. Cambridge University Press; reprinted in 2004 in E. Shafir (Ed.), *Preference, belief, and similarity: Selected writings by Amos Tversky*. MIT Press.]

- Koehler, D. J. (1994). Hypothesis generation and confidence in judgment. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *20*, 461-469.
- Gidron, D., Koehler, D. J., & Tversky, A. (1993). Implicit quantification of personality traits. *Personality and Social Psychology Bulletin*, *19*, 594-604.
- Koehler, D. J. (1991). Explanation, imagination, and confidence in judgment. *Psychological Bulletin*, *110*, 499-519.

### BOOK CHAPTERS, COMMENTARIES, AND CONFERENCE PROCEEDINGS

- Koehler, D. (September 2, 2014). "The road to failure is paved with good intentions." *Washington Post*, reprinted from *The Conversation*.
- Koehler, D. J., & James, G. (2014). Probability matching, fast and slow. In B. H. Ross (ed.), *Psychology of Learning and Motivation* (pp. 103-131). Academic Press / Elsevier.
- Griffin, D., Gonzalez, R., Koehler, D. J., & Gilovich, T. (2012). Judgmental heuristics: A historical overview. In K. Holyoak & R. Morrison (eds.), *Oxford Handbook of Thinking and Reasoning* (pp. 322-345). Oxford University Press.
- Griffin, D., Koehler, D. J., & Brenner, L. A. (2007). Frequency formats are a small part of the base rate story: A comment on Barbey and Sloman. *Behavioral and Brain Sciences*, *30*, 268-269.
- White, C. M., & Koehler, D. J. (2005). Assessing evidential support in an uncertain environment. In K. Fiedler & P. Juslin (Eds.), *Information Sampling and Adaptive Cognition*. Cambridge University Press.
- Koehler, D. J., Brenner, L. A., & Griffin, D. (2002). The calibration of expert judgment: Heuristics and biases beyond the laboratory. In T. Gilovich, D. Griffin, and D. Kahneman (Eds.), *Heuristics and Biases: The Psychology of Intuitive Judgment* (pp. 686-715). Cambridge University Press.
- Brenner, L. A., Koehler, D. J., & Rottenstreich, Y. (2002). Remarks on support theory: Recent advances and future directions. In T. Gilovich, D. Griffin, and D. Kahneman (Eds.), *Heuristics and Biases: The Psychology of Intuitive Judgment* (pp. 489-509). Cambridge University Press.
- Dixon, M. J., Koehler, D. J., Schweizer, T. A., & Guylee, M. J. (2000). Superior single dimension relative to "exclusive or" categorization performance by a patient with category-specific visual agnosia: Empirical data and an ALCOVE simulation. *Brain and Cognition*, *43*, 152-158.

### CONFERENCE PRESENTATIONS

- Koehler, D. J. (2015, November). *Can journalistic "false balance" distort public perception of consensus in expert opinion?* Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Chicago, IL, USA.
- Koehler, D. J. (2015, August). *Can journalistic "false balance" distort public perception of consensus in expert opinion?* Talk presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-25), Budapest, Hungary.
- Koehler, D. J. (2015, June). *Can journalistic "false balance" distort public perception of consensus in expert opinion?* Talk presented at the Annual Meeting of the Canadian Society for Brain, Behaviour and Cognitive Science, Ottawa, Ontario, Canada.
- Koehler, D. J. (2015, May). *Can "false balance" distort public perception of consensus in expert opinion?* Talk presented at the Southern Ontario Behavioural Decision Research Conference, Toronto, Ontario, Canada.

- Koehler, D. J., & Massey, C. (2014, July). *Over-persistence in goal pursuit under uncertainty*. Talk presented at the Behavioral Decision Research in Management Conference, London, United Kingdom.
- Koehler, D. J., Poon, C. S. K., & Buehler, R. (2013, November). *On the psychology of self-prediction: How potential obstacles are, and are not, considered when people predict their future behavior*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Toronto, Ontario, Canada.
- Moher, E., & Koehler, D. J. (2012, November). *Unpacking effects on task-completion time estimates are larger for near- than for distant-future events*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Minneapolis, Minnesota, USA.
- Koehler, D. J., & Massey, C. (2012, October). *Opportunity cost neglect in goal pursuit under uncertainty*. Symposium talk presented at the North American Meeting of the Association for Consumer Research, Vancouver, British Columbia, Canada.
- Koehler, D. J., & Massey, C. (2011, November). *Pressing on or giving up: Goal pursuit under uncertainty*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Seattle, Washington, USA.
- Koehler, D. J., Brenner, L. A., & Griffin, D. (2011, May). *Case-based biases in pricing of uncertain assets*. Talk presented at the Southern Ontario Behavioural Decision Research Conference, Toronto, Ontario, Canada.
- Koehler, D. J., Massey, C., & Moreland, R. (2010, May). *Optimal persistence: Sensitivity to progress feedback in a sequential goal-pursuit task*. Talk presented at the Southern Ontario Behavioural Decision Research Conference, Toronto, Ontario, Canada.
- Koehler, D. J., & James, G. (2009, November). *Probability matching in choice under uncertainty: Intuition versus deliberation*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Boston, Massachusetts, USA.
- Koehler, D. J., & James, G. (2009, May). *Probability matching in choice under uncertainty: Intuition versus deliberation*. Talk presented at the Southern Ontario Behavioural Decision Research Conference, St. Catharines, Ontario, Canada.
- Koehler, D. J., White, R. J., & John, L. K. (2007, November). *The price of good intentions*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Long Beach, California, USA.
- Koehler, D. J., & Poon, C. S. K. (2006, May). *Self-predictions and the intention-action gap*. Talk presented at the Southern Ontario Behavioural Decision Research Conference, Toronto, Ontario, Canada.
- Koehler, D. J., & Poon, C. S. K. (2005, November). *Self-predictions overweight strength of current intentions*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Toronto, Ontario, Canada.
- Brenner, L. A., Griffin, D., & Koehler, D. J. (2005, September). *Case-based biases in asset pricing*. Talk presented at the North American Meeting of the Economic Science Association, Tucson, Arizona, USA.
- Koehler, D. J., Brenner, L. A., & Griffin, D. (2005, April). *Calibration of experience-based probability and pricing judgments*. Symposium talk presented at the Annual Meeting of the Canadian Society for Brain, Behaviour and Cognitive Science (CSBBCS), Montreal, Quebec, Canada.
- Koehler, D. J., Brenner, L. A., & Griffin, D. (2005, April). *Calibration of experience-based probability and pricing judgments*. Talk presented at the Southern Ontario Behavioural Decision Research Conference, Waterloo, Ontario, Canada.

- Koehler, D. J., & Poon, C. S. K. (2004, April). *Self-predictions overweight strength of current intentions*. Talk presented at the Behavioral Decision Research in Management Biennial Meeting, Duke University, Durham, North Carolina, USA.
- Koehler, D. J., & Poon, C. S. K. (2003, August). *Self-prediction based on strength of intention*. Talk presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-19), Zurich, Switzerland.
- Brenner, L. A., Griffin, D., & Koehler, D. J. (2003, August). *The calibration of probabilities inferred from pricing judgments*. Talk presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-19), Zurich, Switzerland.
- Koehler, D. J., & White, C. M. (2002, May). *Assessing evidential support from experience in an uncertain environment*. Talk presented at the Behavioral Decision Research in Management Biennial Meeting, Chicago, Illinois, USA.
- Koehler, D. J., White, C. M., & Grondin, R. (2001, November). *An evidential support accumulation model of subjective probability*. Talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Orlando, Florida, USA.
- Koehler, D. J., White, C. M., & Grondin, R. (2001, June). *An evidential support accumulation model of probability judgment*. Symposium talk presented at the 13th Annual American Psychological Society Convention, Toronto, Ontario, Canada.
- Brenner, L. A., Griffin, D., & Koehler, D. J. (2000, October). *Random support theory: A flexible approach to modeling the calibration of subjective probabilities*. Symposium talk presented at ACR (Association for Consumer Research) 2000, Salt Lake City, Utah, USA.
- Koehler, D. J., Griffin, D., & Brenner, L. A. (2000, May). *Contrasting models of calibration in the laboratory*. Symposium talk presented at the Behavioral Decision Research in Management Biennial Meeting, Tucson, Arizona, USA.
- Koehler, D. J. (1999, August). *Conflict-based subadditive probability judgments in classification learning*. Symposium talk presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-17), Mannheim, Germany.
- Koehler, D. J. (1998, November). *Unintended influence of exposure to another's hypotheses on confidence and the generation of alternative hypotheses*. Symposium talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Dallas, Texas, USA.
- Koehler, D. J. (1998, August). *Probability judgment in three-category classification learning*. Talk presented at the 20th Annual Conference of the Cognitive Science Society, Madison, Wisconsin, USA.
- Koehler, D. J. (1997, August). *The enhancement effect in perceptual judgment*. Workshop paper presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-16), Leeds, United Kingdom.
- Koehler, D. J., & Brenner, L. A. (1996, November). *The enhancement effect in probability judgment*. Symposium talk presented at the Annual Meeting of the Society for Judgment and Decision Making, Chicago, Illinois, USA.
- Koehler, D. J. (1996, November). *Probability judgment in three-category classification learning*. Poster presented at the Annual Meeting of the Society for Judgment and Decision Making, Chicago, Illinois, USA.
- Koehler, D. J., & Harvey, N. (1995, August). *Confidence judgments by actors and observers*. Symposium talk presented at the European Association of Decision Making's bi-annual conference on Subjective Probability, Utility, and Decision Making (SPUDM-15), Jerusalem, Israel.

- Koehler, D. J., & Tversky, A. (1994, November). *How and how well do basketball fans predict game outcomes?* Poster presented at the Annual Meeting of the Society for Judgment and Decision Making, St. Louis, Missouri, USA.
- Koehler, D. J. (1992, June). *Generating your own hypothesis makes you less confident it's true.* Poster presented at the 4th Annual American Psychological Society Convention, San Diego, California, USA.
- Brenner, L. A., Koehler, D. J., & Tversky, A. (1991, November). *Evaluating one-sided evidence.* Symposium talk presented at the Annual Meeting of the Society for Judgment and Decision Making, San Francisco, California, USA.
- Koehler, D. J., Brenner, L. A., & Tversky, A. (1991, November). *Predicting traits and preferences.* Symposium talk presented at the Annual Meeting of the Society for Judgment and Decision Making, San Francisco, California, USA.

### INVITED PRESENTATIONS

- November 2015: Human Factors Group, Systems Design Engineering, University of Waterloo.
- October 2014: BDMG Colloquium, Anderson School of Business, UCLA, Los Angeles, California, USA.
- October 2013: Opening Plenary Address, National CPD Accreditation Conference, Royal College of Physicians and Surgeons of Canada and The College of Family Physicians of Canada, Ottawa, Ontario, Canada.
- December 2010: BDMG Colloquium, Anderson School of Business, UCLA, Los Angeles, California, USA.
- November 2009: Decision Processes Seminar, Wharton School of Business, University of Pennsylvania, Philadelphia, Pennsylvania, USA.
- October 2009: Center for Decision Research Seminar, Booth School of Business, University of Chicago, Chicago, Illinois, USA.
- September 2009: Decision Making Seminar, McCombs School of Business, University of Texas, Austin, Texas, USA.
- October 2008: Organizational Behavior seminar, Department of Management Sciences, University of Waterloo.
- April 2007: Social psychology seminar, Department of Psychology, Indiana University, Bloomington, Indiana, USA.
- June 2006: Invitational conference on "Advice and Trust in Decision Making," ESRC Centre for Economic Learning and Social Evolution, University College London, London, UK.
- April 2006: Organizational Behavior seminar, Yale School of Management, Yale University, New Haven, Connecticut, USA.
- April 2006: Artificial Intelligence seminar, Department of Computer Science, University of Waterloo.
- September 2005: Center for Behavioral Decision Research seminar, Carnegie Mellon University, Pittsburgh, Pennsylvania, USA.
- June 2004: Exploratory workshop on "Designing the Canadian Blood System of Tomorrow," Peter Wall Institute for Advanced Studies, University of British Columbia, Vancouver, Canada.
- September 2003: Behavioral finance presentation for financial advisors, Manulife Financial Investment Forum, Toronto, Ontario, Canada.
- May 2003: Behavioral finance presentation for financial product wholesalers, Manulife Financial National Sales Conference, Waterloo, Ontario, Canada.
- March 2003: Behavioral finance presentation for financial advisors, sponsored by Manulife Financial, Stoney Creek, Ontario, Canada.



- March 2003: Marketing workshop, Rotman School of Management, University of Toronto, Toronto, Ontario, Canada.
- February 2003: Management seminar, Fuqua School of Business, Duke University, Durham, North Carolina, USA.
- October 2002: Behavioral finance presentation for investors, sponsored by National Bank Financial, Waterloo, Ontario, Canada.
- May 2002: Stanford-Berkeley-Davis-Santa Clara Marketing Colloquium (discussant), Santa Clara University, Santa Clara, California, USA.
- May 2002: Third Heidelberg Meeting on Judgment and Decision Processes (“Information Sampling as a Key to Understanding Adaptive Cognition in an Uncertain Environment”), sponsored by the German Science Foundation, University of Heidelberg, Heidelberg, Germany.
- April 2002: Behavioral decision making seminar, Anderson School of Management, UCLA, Los Angeles, California, USA.
- April 2002: Symbolic systems forum, Stanford University, Stanford, California, USA.
- March 2002: Marketing seminar, Fuqua School of Business, Duke University, Durham, North Carolina, USA.
- March 2002: Marketing research seminar, Graduate School of Business, University of Chicago, Chicago, Illinois, USA.
- January 2002: Marketing research seminar, Graduate School of Business, Stanford University, Stanford, California, USA.
- March 2001: 10<sup>th</sup> Annual Winter Research Retreat, Warrington College of Business Administration, University of Florida, Gainesville, Florida, USA.
- March 2001: Behavioral research seminar, School of Accountancy, University of Waterloo, Waterloo, Ontario, Canada.
- October 1999: Behavioral Economics and Decision Research Workshop, Johnson Graduate School of Management, Cornell University, Ithaca, New York, USA.
- October 1999: Cognition research seminar, McMaster University, Hamilton, Ontario, Canada.
- April 1999: Cognition and perception seminar, University of Toronto, Scarborough, Ontario, Canada.
- November 1996: Economics seminar, Department of Economics, University of Waterloo, Waterloo, Ontario, Canada.
- October 1995: Cognition research seminar, McMaster University, Hamilton, Ontario, Canada.
- March 1994: Psychology Department seminar, University College London, United Kingdom.

## **COURSES TAUGHT**

Basic Data Analysis (Introduction to Statistics for Psychological Research)  
 Psychology of Economic Decisions (Undergraduate Honours Seminar)  
 Problem Solving, Judgment, and Decision Making (Graduate Seminar)  
 Thinking and Deciding (Introduction to Judgment and Decision Making)  
 Modelling Cognitive Processes (Graduate Seminar)

## **STUDENT RESEARCH SUPERVISION**

### PhD:

Gordon Pennycook (in progress; co-supervised with Jonathan Fugelsang)  
 Greta James (in progress; co-supervised with Dan Smilek)  
 Amanda Wudarzewski (2014; co-supervised with Abigail Scholer)  
 Nadia Martin (2013; co-supervised with Jonathan Fugelsang)  
 Ester Moher (2012)

Chris White (2005)  
Connie Poon (2001)

MA:

Gordon Pennycook (2011; co-supervised with Jonathan Fugelsang)  
Jesse Langstaff (2011)  
Amanda Wudarzewski (2011)  
Greta James (2011)  
Ester Moher (2009)  
Mike Yeomans (2009)  
Jason Ozubko (2008; co-supervised with Jonathan Fugelsang)  
Chris White (2002)  
Carla Colle (2000)  
Gurjit Singh (2000)

MASc:

Roy King (1998)

Undergraduate Honours Theses:

Wu-Qi Liu (2013)  
Chantal Jandard (2013)  
Max Palamar (2011)  
Cory Tam (2011)  
Kristen Blackler (2009)  
Robert Moreland (2009)  
Annie Li (2007)  
Leslie John (2006)  
Archie Leung (2005)  
Naseem Al-Aidroos (2004; UW Psychology Thesis Award)  
Kurt Gray (2003)  
Holly Fraser (2001)  
Peter Badovsky (1999)  
Sara Wahl (1998)  
Shawn McCloskey (1998)  
Sean Malloy (1997)  
Alexandra Beauregard (1997; UW Psychology Thesis Award)

Undergraduate Research Awards (NSERC):

Cory Tam (2011)  
Greta James (2008)  
Eva Adam (2003)  
Brandon Wagar (2001)  
Ray Grondin (2000)  
Cam Ngo (2000)

UW PhD Committee Member:

Ada Hurst (2015; Management Sciences)  
Adam Presslee (2013; Accounting and Finance)  
Omar Khan (2013; Computer Science)  
Steph Solcz (2011)  
Leslie Berger (2009; Accounting and Finance)  
Gordon Adomdza (2008; Management Sciences)  
Lee Markowitz (2007)  
Natalia Derbentseva (2007; Management Sciences)  
Guoping Liu (2006; Accountancy)  
Karen Menard (2005)  
Greg Berberich (2005; Accountancy)

Tom Schweizer (2004)  
Carolyn Plourde (1999)  
Susan McCracken (1998; Accountancy)

UW MA Thesis Reader:

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