

I have six goals for the course:

1. That you will learn how people are influenced by the situations that they are in.
2. That you will learn how people's beliefs and thoughts can influence the situations that they are in.
3. That you will gain some understanding of how the situation interacts with the person to shape behavior.
4. That you will gain some ability to apply social psychological principles to important social issues.
5. That you will learn the basics of research methodology and will be able to differentiate a good study from a bad study.
6. That you will learn to read and understand primary source material.

COURSE REQUIREMENTS & GRADING

Requirements

Tests - You will take four tests during the semester. These tests will consist of 25 multiple choice questions. The tests will cover material that is presented in lectures, the text, and the articles. Approximately, fifty percent of the questions will be covered in both the lecture and in the text, fifteen percent of the questions will be from material only covered in lecture and fifteen percent will be from material only covered in the text. The remaining 20 percent of questions will be from material that is only covered in the articles and not covered in either lecture or the text. In general, there will be no make-up exams, but in cases of severe illness or other extenuating circumstances a make-up exam will be offered. There will also be an optional final exam. This exam will be cumulative and will consist of both multiple choice and essay questions. If you choose to take the final exam, your score on that exam will replace your worst test performance. You can also take the final exam to replace an exam that you missed during the semester. It cannot hurt you to take the final. If you do worse on the final than your worst test then you will simply get the grade you would have gotten.

Application Paper - You will write a short paper applying what you have learned in the course to a current event. The current event can be something local, provincial, national, or international, but it should have occurred during the semester. The paper should be between 1,200 and 1,800 words (which roughly translates into 5 to 7 double-spaced pages with reasonable fonts and margins, but pay attention to the word count and not the page count). More details about the application paper will be given later in the semester.

Research Participation – Experiential learning is considered an integral part of the undergraduate program in Psychology. Research participation is one example of this, article review is another. A number of undergraduate courses have been expanded to include opportunities for Psychology students to earn grades while gaining research experience.

Since experiential learning is highly valued in the Department of Psychology, students may earn a "**bonus**" **grade of up to 4%** in this course through research experience. Course work will make up 100% of the final mark and a "bonus" of up to 4% may be earned and will be added to the final grade if/as needed to bring your final grade up to 100%.

The two options for earning research experience grades (participation in research and article review) are described below. Students may complete any combination of these options to earn research experience grades.

Option 1: Participation in Psychology Research

Research participation is coordinated by the Research Experiences Group (REG). Psychology students may volunteer as research participants in lab and/or online (web-based) studies conducted by students and faculty in the Department of Psychology. Participation enables students to learn first-hand about psychology research and related concepts. Many students report that participation in research is both an educational and interesting experience. Please be assured that all Psychology studies have undergone prior ethics review and clearance through the Office of Research Ethics.

Educational focus of participation in research

To maximize the educational benefits of participating in research, students will receive feedback information following their participation in each study detailing the following elements:

- Purpose or objectives of the study
- Dependent and independent variables
- Expected results
- References for at least two related research articles
- Provisions to ensure confidentiality of data
- Contact information of the researcher should the student have further questions about the study
- Contact information for the Director of the Office of Research Ethics should the student wish to learn more about the general ethical issues surrounding research with human participants, or specific questions or concerns about the study in which s/he participated.

Participation in LAB studies is worth 0.5 participation credits (grade percentage points) for each 30-minutes of participation. Participation in ONLINE studies is worth .25 credits

for each 15-minutes of participation. Researchers will record student's participation and will advise the course instructor of the total credits earned by each student at the end of the term.

How to participate?

Study scheduling, participation and grade assignment is managed using the SONA online system. All students enrolled in this course have been set up with a SONA account. You must get started early in the term.

[INSTRUCTIONS/DATES/DEADLINES: How to log in to Sona and sign up for studies](#)

**** Please do not ask the Course Instructor or REG Coordinator for information unless you have first thoroughly read the information provided on this website.****

More information about the REG program is available at:
[REG Participants' Homepage](#)

Option 2: Article Review as an alternative to participation in research

Students are not required to participate in research, and not all students wish to do so. As an alternative, students may opt to gain research experience by writing short reviews (1½ to 2 pages) of research articles relevant to the course. The course instructor will specify a suitable source of articles for this course (i.e., scientific journals, newspapers, magazines, other printed media). *You must contact your TA to get approval for the article you have chosen before writing the review.* Each review article counts as one percentage point. To receive credit, you must follow specific guidelines. The article review must:

- **Be submitted before the [last day of lectures](#). Late submissions will NOT be accepted under ANY circumstances.**
- Be typed
- Fully identify the title, author(s), source and date of the article. A copy of the article must be attached.
- Identify the psychological concepts in the article and indicate the pages in the textbook that are applicable. Critically evaluate the application or treatment of those concepts in the article. If inappropriate or incorrect, identify the error and its implications for the validity of the article. You may find, for example, misleading headings, faulty research procedures, alternative explanations that are ignored, failures to distinguish factual findings from opinions, faulty statements of cause-effect relations, errors in reasoning, etc. Provide examples whenever possible.
- Clearly evaluate the application or treatment of those concepts in the article.

- Keep a copy of your review in the unlikely event we misplace the original.

Grading

Each exam will be worth 22% of your grade, the application paper will be worth 12% of your grade, and participation in the experiments will be worth up to 4% extra credit.

“Note on avoidance of academic offences:

*All students registered in the courses of the Faculty of Arts are expected to know what constitutes academic integrity, to avoid committing academic offences, and to take responsibility for their actions. When the commission of an offence is established, disciplinary penalties will be imposed in accord with Policy #71 (Student Academic Discipline). For information on categories of offences and types of penalties, students are directed to consult the summary of Policy #71 which is supplied in the Undergraduate Calendar (section 1; on the Web at www.adm.uwaterloo.ca/infosec/Policies/policy71.htm). If you need help in learning what constitutes an academic offence; how to avoid offences such as plagiarism, cheating, and double submission; how to follow appropriate rules with respect to “group work” and collaboration; or if you need clarification of aspects of the discipline policy, ask your TA and/or your course instructor for guidance. Other resources regarding the discipline policy are your academic advisor and the Undergraduate Associate Dean. Students who believe that they have been wrongfully or unjustly penalized have the right to grieve; refer to Policy #70, Student Grievance, <http://www.adm.uwaterloo.ca/infosec/Policies/policy70.htm>.” You should also consult the following web site to help you understand plagiarism and how to avoid it, “**Avoiding Academic Offences**” (http://arts.uwaterloo.ca/arts/ugrad/academic_responsibility.html).*

“Note for students with disabilities: The Office for Persons with Disabilities (OPD), located in Needles Hall, Room 1132, collaborates with all academic departments to arrange appropriate accommodations for students with disabilities without compromising the academic integrity of the curriculum. If you require academic accommodations to lessen the impact of your disability, please register with the OPD at the beginning of each academic term.”

COURSE SCHEDULE

Day	Date	Topic	Reading
Tuesday	9/9	Introduction	Chapter 1
Friday	9/12	Research Methods	
Section 1: The Power of the Situation			
Tuesday	9/16	Conformity	Chapter 6 Reading 1: Milgram, (1963)
Friday	9/19	Helping Others	Chapter 8
Tuesday	9/23	Aggression	Chapter 9 Reading 2: Anderson & Carnagey (2009)
Friday	9/26	Test #1	
Section 2: The Perceiver Shapes Reality			
Tuesday	9/30	The Self	Chapter 2 Reading 3: Grossman & Kross (2010)
Friday	10/3	No Class – Instructor Away at Conference	
Tuesday	10/7	Attribution and Person Perception	Chapter 3
Friday	10/10	Stereotyping & Prejudice	Chapter 11
Tuesday	10/14	Stereotyping & Prejudice (cont.)	Reading 4: Bergseiker, Leslie, Constantine, and Fiske (2012)
Friday	10/17	Persuasion	Chapter 5
Tuesday	10/21	Test #2	
Section 3: The Interaction of the Person and the Situation			
Friday	10/24	Social Comparison Theory and Emotion	Reading 5: Wood, et al. (1999)
Tuesday	10/28	Cognitive Dissonance Theory and Attitudes	Chapter 4: Reading 6: Eibach & Mock (2011)
Friday	10/31	Self-Fulfilling Prophecies	No readings
Tuesday	11/4	Stereotype Threat and Intergroup Relations	Chapter 12 Reading 7: Logel, et al. (2009)
Friday	11/7	Test #3	

Section 4: Applying Social Psychology

Tuesday	11/11	Social Psychology & Health	Module B; Reading 8: MacDonald, Zanna, & Fong (1996)
Friday	11/14	Social Psychology & the Law	Module C Application Paper due
Tuesday	11/18	Social Psychology & the Environment	Module D
Friday	11/21	Social Psychology & Dating	Chapter 10
Tuesday	11/25	Social Psychology & Dating (cont.)	Reading 9: Kamrath & Scholer (2011)
Friday	11/28	Test #4	
Final Exam to be scheduled during exam period			