PARTICIPANTS NEEDED FOR RESEARCH IN E-MAIL COMMUNICATION STUDY

We are looking for volunteers to take part in a study on how people communicate at work.

As a participant in this study, you would be asked to: read through an example e-mail negotiation before completing two different negotiations. In each negotiation, you will learn about your negotiation role, answer comprehension questions about your role, imagine yourself in a negotiation over the price of a product, and complete questionnaire items about your negotiation.

Your participation would involve 1 in-lab session, which is approximately 75 minutes.

In appreciation for your time, you will receive $15.

To find out if you qualify, please contact:
Culture at Work Lab
Dept. of Psychology
at
Email: adair.lab@gmail.com

This study has been reviewed by, and received ethics clearance through a University of Waterloo Research Ethics Committee.