Waterloo’s High Tech Success Starts Here
Welcome to the Accelerator Centre

“This is where the action is.”
Located in the heart of Waterloo, the Accelerator Centre (AC) is a world-renowned, award-winning facility for technology start-ups offering services and mentorship aimed at one goal: to accelerate the growth of successful new technology companies.

Take a tour with us through our world-class office facilities, explore our diverse services and programs for start-ups, and meet the people who make tech success happen every day here at the AC.
Networking, education, mentorship, sales and marketing, human resources and financing assistance. The Accelerator Centre provides wrap around services to progress a start-up through to business success.

The Accelerator Centre dedicates 1,700 square feet of space to collaboration and networking between start-ups, advisors, customers and partners.

Fully equipped and turnkey office suites of varying sizes provide startups with room to grow from one person to many, and a secure, professional office environment in which to work.

Clients have a variety of meeting rooms at their disposal, fully equipped with audio visual equipment, flipcharts, whiteboards, WIFI, phone and Internet services.

Each office space or cubicle is equipped with a turnkey telecommunications infrastructure including Internet and telephone.

The Accelerator Centre’s contemporary office environment is built to inspire creativity, collaboration, and commercialization success.

Full service amenities include kitchen with microwave and fridge, vending machines, complimentary coffee and tea services, and daily drop-in lunch services.

A World Class Incubation Facility for Start-ups
Karos Health has been quick to embrace the wealth of knowledge flowing through the Accelerator Centre taking full advantage of all services from CEO sit-downs, to lunch and learns and webinars, to accounting and sales and marketing advice.

Tiers of Programs for Entrepreneurs

The Accelerator Centre offers tiers of programs for entrepreneurs, geared to a company’s maturity level and advisory needs. Applicants must be willing to accept mentorship, demonstrate they have a product or service that will be ready for the market in 12-18 months and a team and business plan to make it happen. Clients receive varying degrees of access to services depending on the program. Services include business advice and mentorship, administration and infrastructure support, education and training programs, networking opportunities, and access to research support and expertise.

1. The Accelerator Centre Client Program
Dedicated office space and full access to services.

2. The Flex Condo Program
A fully-equipped work area within shared office space. Designed for the small technology team (up to four members) that is growing, but not yet ready for dedicated office space. Full access to services.

3. The Innovation Condo Program
A fully-equipped work station within shared office space. Designed for the early stage technology entrepreneur who does not yet require dedicated office space. Access to services, with some limitations.

4. The Non-Resident Program
Tailored to technology entrepreneurs who do not require office space but are looking to tap into the Accelerator Centre’s business advisory services and networks, and the use of a professional address. Access to services, with some limitations.
Tangam Systems has found inspiration in its interaction with like-minded entrepreneurs who have similar interests and passion.

Mentorship, Education, Networking & Research Services for Start-ups

**Onsite management expertise**
Business planning, sales and marketing strategy, accounting and finance expertise, technology licensing, human resources, legal and statutory requirements, capital financing and investor relations. Receive constant exposure to the Waterloo Region’s ‘best of the best’ including technology CEOs, academic researchers, start-up veterans, and other professionals.

**Mentorship**
Strategic counsel to help start-ups develop their management team and professional skills. Executives-in-Residence bring collective CEO and CTO wisdom and experience to clients.

**Administration and infrastructure**
Start-ups are provided with a turnkey business infrastructure, shared reception, meeting facilities and business services such as bookkeeping and payroll at a competitive market rate.

**Education**
Educational workshops, lunch and learns, client and CEO sit-down sessions and other training programs designed to help start-ups mature, move to market more quickly and navigate potential pitfalls. The AC also collaborates with leading academic partners to deliver advanced education programs to clients.

**Networking**
Education programs, social events and client activities offer connection to fellow start-ups, and to potential business partners. The entire AC facility is designed to encourage peer to peer collaboration.

**Research support**
Vital partnerships with leading academic institutions offer research support and resources.
Primal Fusion was able to leverage the Accelerator Centre’s facilities and services through its intensive research and development growth phase.

Commercialization Power through Partnership

**Commercialization Partners**
- Accelerator for Commercialization Excellence
- OCE Centre of Excellence for Commercialization of Research
- Ontario Centres of Excellence
- Waterloo Commercialization Office (WatCo) of the University of Waterloo

**Innovation Partners**
- Canadian Innovation Centre
- Centre for Business, Entrepreneurship and Technology (CBET)
- Communitech
- Schlegel Centre for Entrepreneurship

**Academic Partners**
- Conestoga College
- University of Guelph
- University of Waterloo
- Wilfrid Laurier University

**Government Partners**
- National Research Council of Canada Industrial Research Assistance Program (NRC-IRAP)
- Ontario Ministry of Research and Innovation
- Region of Waterloo
- The City of Waterloo
Five Reasons to Take a Closer Look at the Accelerator Centre

1. Prime office space and essential services at competitive market rates.
2. Education tuned to the needs of a start-up.
3. Mentoring by some of the best business minds in Canada.
4. Access to academic research.
5. Networking with other technology entrepreneurs and business leaders.

Now on its own, growing and thriving, Miovision looks back on its Accelerator Centre experience as a true launching pad for its business success.

If you are a fledgling technology start-up or small business looking to move to the next stage of maturity, have a product or service that will be ready for the market in 12-18 months’ time, and a management team in place with a business plan to make that happen, you may be a candidate to become our next Accelerator Centre client.

Check out our web site http://www.acceleratorcentre.com for more information or to apply to join as our next client.

Follow us on Twitter @ AC_Waterloo.