

**Vivian (Xiaofei) Yang**  
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**Teaching Experience:**

**Adjunct Assistant Professor: Economics Department, University of Waterloo, Waterloo, Ontario**

**September 2007 – May 2008**

- Taught economics courses at both undergraduate and graduate levels (International Trade, International Economics and Global Governance); responsibilities included:
  - Designed course material and curriculum by catering to students' needs and career paths
  - Promoted learning and challenged students through projects and experiments designed for homework and in-class exercises
  - Linked theory and concepts taught learned in classes with real-world news such as Canadian exchange rate change and its impact on Canadian economy
  - Designed the graduate level course of Global Governance for the launching of the joint Master program of Global Governance between the Center of International Governance Innovation and University of Waterloo
- Effectively employed electronic approach such as personal website and online discussion groups to deliver class content and organize teaching process
- Received an overall teaching evaluation score of 4.4 out of 5.0, well above the average teaching rating in the Economics Department

**Instructor: University of Colorado at Boulder, Boulder, Colorado, USA**

**September 2002 – December 2005**

- Taught economics courses at undergraduate level (Quantitative Tools in Economics, Principles of Microeconomics and Principles of Macroeconomics)
- Designed course material and curriculum by following school's guidance and catering to students' need for each of the courses
- Linked theories and concepts taught in classes to real-world news and stories

**Teaching Assistant: University of Colorado at Boulder, Boulder, Colorado, USA**

**September 2000 – May 2002**

- Taught recitations to classes of around 20 students to review course materials
- Designed homework, in-class exercises and recitation curricula for various courses including Statistics, Intermediate Microeconomics, Intermediate and Macroeconomics
- Assisted professors in providing consultation and assistance to students with respect to course materials, homework and exams

**Working Experience:**

**Senior Manager/Economist in International Transfer Pricing: Deloitte LLP, Toronto, Ontario**

**July 2008 – June 2015**

- Design, analyze and implement international intercompany transaction policies and models for multinational firms; job responsibilities including:

- Design and lead functional interviews to understand functions performed, risks incurred and assets involved by Canadian clients and relevant foreign entities within multinational firms
  - Research in sectors/industries clients operating in, including competitive situations, key value driver, supply chain management, business model etc.
  - Design international intercompany transaction models and policies that often involve tens of millions of dollars and multiple domestic and foreign entities as part of a business model optimization process for multinational firms
  - Present international intercompany transaction models and policies to C-suite management and other stakeholders to assist management in the decision-making process of alternative models
- Manage more than 10 projects concurrently under tight time lines, including:
    - Lead project teams of junior staff for each project
    - Monitor junior staff’s performance and provide technical guidance and coaching throughout each project
    - Manage clients’ relationship in updating project progress, responding to requests and managing expectation
- Learning and growth lead for the International Transfer Pricing service line; job responsibilities including:
    - Set learning and growth target and design curriculum for junior staff by exploring both internal and external available resources
    - Design and deliver new hire training to analysts
    - Lead and design other internal quantitative tool training for the International Transfer Pricing service line
    - Update transfer pricing procedure and process manual to provide guidance and instruction for quality control purposes
- Lead and promote the development of firm analytics tools, including:
    - Act as national champion of existing intercompany transaction analytical tools, responsible for educating staff internally through webcasts and promoting externally to clients by presenting in conferences
    - Participate in developing a new tax analytics tool and coordinate internally with other groups in designing the intercompany transaction add-on to the software

**Financial News Editor: Dow Jones & Company, Beijing, China  
June 1999 – July 2000**

- Translated, edited and analyzed US financial news to provide real-time financial news reports for the Chinese market

**Export Agent: Xincheng (Beijing) Textiles Co., Beijing, China  
July 1997 – May 1999**

- Led a team of five staff in exporting sweaters to Europe and Japan
- Negotiated with foreign buyers and liaised with relevant government authorities, suppliers and factories
- Managed the whole process of international trade including responding to request for quote, negotiating contracts, importing materials, opening letter of credit, arranging local production, shipping, clearing customs and collecting payments

**Education:**

**Ph.D. in Economics**, University of Colorado at Boulder, Boulder, Colorado, USA  
**2002 to 2007**

- GPA of 3.7/4
- Primary field in International Trade and Secondary field in Econometrics
- Advanced Ph.D. level courses, including Macroeconomic Theory, Macroeconomic Theory, Statistics/Econometrics, Public Economics, International Finance and International Trade
- Ph.D. Dissertation topic: theoretical and empirical analyses of the interaction of international trade policy (tariff) and foreign investment policy and their effects on technology spillover

**Master's in Economics**, University of Colorado at Boulder, Boulder, Colorado, USA  
**2000 to 2002**

**Bachelor in Int'l Finance**, University of Int'l Business & Economics, Beijing, China  
**1993 to 1997**

**CFA Charter**

- Passed CFA Level I, Level II and Level III exams for three consecutive years.
- In-depth knowledge obtained through the CFA program including:
  - Quantitative tools and Economics
  - Corporate finance, accounting and financial analysis
  - Investment valuation and analysis.

**Computer Skills:**

Business: Office (Excel, Word, PowerPoint, Outlook, and Publisher) and Windows

Econometrics/Statistics: SAS, STATA, Eviews, and Matlab

Database/Other: WRDS, COMPUSTAT, Bloomberg, CRSP, GAMS and C++

**Other Languages:**

Mandarin: proficient in speaking, reading and writing