# Networking

Nina Tan 09/09/2023

#### About me

- Nina Tan
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#### What is networking?

- Network: group of interconnected people
- Networking: making connections and building relationships



Hello! I wanted to share an upcoming event I'm extremely excited about: Deloitte's Women in STEM Summit!

Our goal is to empower and inspire women and professionals in STEM to see their potential at Deloitte.

At this summit, you'll:

- 1) Experience #LifeAtDeloitte
- 2) Connect with our leaders and your peers
- 3) Explore the technical projects our teams lead
- 4) Learn about our recruitment process
- 5) Join our community of innovative and inspiring women

Register at: https://cvent.me/N3vmZg

I look forward to seeing you there!

#WomenInSTEM #STEM #DeloitteCareers



VVomen in STEM summit Register today | March 29-30, 2022

Deloitte.

#### Examples of networking

- Strangers at a conference
- Linkedin messages
- Coffee chat with X person at Y company
- Introducing X person to Y person



### Why should you network?

- Figure out what you want out of life
- Find mentors
- Get inspired
- Get into other networks

You'll be in a better position to help others connect with the right people.



#### When should you network?

- Networking is a life-long activity
- Build connections before they're needed
- Then, activate your network when it's time:
  - Need career guidance
  - Searching for internships
  - Looking for speakers at a WiCS event!



Networking story time!

#### Before networking

- MVP on social media (Linkedin profile)
- UWaterloo email
- Elevator pitch

#### Setting up a meeting

- Make it easy for the other person
- Ask if they're willing to meet
- Offer to put time on their calendar
- Offer 3 dates and times you could meet
- Don't ask for > 30 minutes

### After networking

- Take notes
- Follow up
- Thank them

#### What makes an effective network?

David A. Thomas, expert on organizational behavior and diversity in the workplace:

- Career seniority relative to you
- Place within your industry
- Demographically diverse in race, gender, age, etc.



# Networking!= interviewing Be intentional Be yourself =)

## Thanks!

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